



# The Definitive Beginner's Guide to Tendering and EU Procurement

*Andrew Shorter*

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The purpose of this book is to provide advice and guidance on procurement for those in Local Authorities and other public type bodies who have been charged with tendering building repair, maintenance or construction contracts. Written primarily with housing and other property professionals in mind, it assumes only a rudimentary knowledge of procurement and so serves as an introduction to the craft for the less- or the completely inexperienced. Nevertheless, it also assumes that the reader will need to take procurement exercises through to their completion and, in this vein, attempts to cover – in plain language – the whole of the process from conception through to the start of the awarded contract. In this respect, it is hoped it may also be of some use to a wider or more experienced audience.

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